



BRANCH OF VIETNAM AIRLINES JSC IN CAMBODIA

Address: No. 41, Str. 214, Khan Duan Penh, PhnomPenh, Cambodia,

LETTER FOR COMPETITIVE OFFER

DEAR SIR/MADAM,

We kindly request you to submit your quotation of competitive offer for supply office equipment 2018 for Branch of Vietnam Airlines JSC in Cambodia, as detailed in document attached.

Quotation may be submmitted on or before 17:00 pm, 22nd September 2018 to the address below after labelling the cover as: VNA/LFCO/092018/OFFICE EQUIPMENT

It shall remain your responsibility to ensure that your quotation will reach the address above on or before the deadline. Quotations that are received by VNA after the deadline indicated above, for whatever reason, shall not be considered for evaluation.

- Address: BRANCH OF VIETNAM AIRLINES JSC IN CAMBODIA
No. 41, Str. 214, Khan Duan Penh,
Cambodia
- Contact: Mr. Hoang Hai (Finance Manager)
Tel: 08 88 41 53 88
- Email: haihoang@vietnamairlines.com

**BRANCH OF VIETNAM AIRLINES JSC IN CAMBODIA
GENERAL MANAGER**



Ngo Tri Hung



REQUEST FOR COMPETITIVE OFFER

Package description: Office equipment 2018
For : Branch of Vietnam Airlines JSC in Cambodia

PhnomPenh, **03**./09/2018

VIETNAM AIRLINES JSC IN CAMBODIA

General Manager



Ngo Tri Hung

1. Introduction

Branch of Vietnam Airlines JSC in Cambodia (So called "VNA") requests proposal from qualified supplier in Cambodia to provide the competitive offer of office equipments for VNA office in PhnomPenh and SiemReap.

2. Supplier's Requirement

- The supplier must have a valid business registration in compliance with law of Cambodia
- The supplier has no dispute, claim and conflict of interest or any contract violation with VNA.
- The supplier has not been banned in participating bidding activities under the Bidding Law or any applicable law of Cambodia.

3. Package Requirement

- **Quantity:** 01 Package (Supplier send the quotation to VNA)
- **Product description:**

No.	Product requirement/ Specification	Quantity
1	<u>Switch 24 ports</u> <i>Ethernet 10/100/1000Mbps, uplink \geq 04x01Gbps, layer 2</i>	2
2	<u>Camera</u> <i>At least 4 positions of surveillance, internet access, minimum 30FPS, wifi + LAN connection</i>	2

3. Price

The total package price quoted by the company after deducting the discount (if any). The price offered shall include all necessary costs for implementing the bidding package, meeting the requirement and the price should be in USD.



4. Deadline for submission of bids

The proposal must submit to VNA **before 14:00 p.m, Thursday, 22nd September 2018.**

Any proposals submit after the time frame given shall be considered as un-qualified and rejected by VNA.

5. Clarification of bids

During evaluating progress, VNA may request the suppliers to clarify some content in their proposal and and ask for supplementing documents in case of insufficiency. The clarification shall not result in any change of the main contents or quoted price of the proposal.

6. Evaluation of bids

The winning supplier will be chosen if they offer lowest price. If two supplier offer a same price, other factors will be considered on the basic the more the better.

7. Announcement of the result

VNA annouce the final result to all supplier after a written approval of the offer package. VNA negotiate and complete contracts with Bidders winning bid.

8. Sanction on violation in bidding

Those Suppliers having any action violating the Cambodia Law of Competitive offer may be punished as regulated in Cambodia Law, revised laws and other relevant legal laws depending on the level of violation.