

INVITATION TO PRICE OFFER

Hanoi, January 09, 2018

Dear Sir/Madam,

Vietnam Airlines JSC (VNA) would like to invite qualified US Law Firm(s) to support VNA in our plan to obtain all necessary approvals of US authorities (except for DOT) to reach its goal of beginning direct operation to/from US from 2019.

If you are interested in providing VNA with the legal service to this project, please kindly send your proposal to our address below:

Vietnam Airlines JSC

Legal Department

200 Nguyen Son Street, Long Bien District, Hanoi City, Vietnam

Attention: Mr. Tran Viet Hung - Director of Legal Department

Email: hungtranviet@vietnamairlines.com

tuando@vietnamairlines.com

linhtran@vietnamairlines.com

Tel: +84 4 38732732 (ext 1759) - Fax: +84 4 38726431.

The proposal must be submitted **no later than 16h00 (Vietnam time) dated January 19th, 2018.**

Please note that you should read our attached instructions to ensure that you understand VNA's requirements and submit a proposal in compliance with them. Failure to do this may result in invalidation of your proposal.

Sincerely yours,



Tran Viet Hung
Director of Legal Department

