



Hanoi, September 30th, 2025

INVITATION FOR PROPOSAL

VNA would like to send respectful welcome to your company and kindly invite you to attend our procurement package for cargo handling services at Copenhagen Airport (CPH) from **01st Dec 2025 to 30th Nov 2028**.

Request for Proposal is attached to this Invitation.

Please kindly submit Proposal Documents before **15:30 (Vietnam time - GMT +7)** on date **October 07th 2025** via postal/courrier/email. Proposal Documents sent after this deadline shall be invalid and eliminated.

Address to receive the Proposal Documents:

Cargo Marketing and Planning Department

Vietnam Airlines JSC.

Add: 200 Nguyen Son Street, Bo De Ward, Hanoi, Vietnam

Tel: 84 24 38732732 (ext.2342)

E-mail: Mrs. Nguyen Mai Huong - huongnguyenmai@vietnamairlines.com

Ms. Bui Hai Van – vanbh@vietnamairlines.com

For further information, please kindly contact above addresses.

On behalf of VIETNAM AIRLINES JSC.

Ho Quang Tuan

Director of Cargo Marketing and Planning Department